

# Chiara Fumagalli

## *Curriculum Vitae*

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### 1 Contact Information

#### Office Address

Università Bocconi - Department of Economics  
Via Rontgen, 1 - 20136 Milano  
Italy

#### Personal Data

Date of Birth: 30/11/1969  
Sex: Female  
Civil Status: Married, one daughter

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### 2 Current Position

Università Bocconi: Department of Economics, Associate Professor.

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### 3 Education

- **NOVA University:** Summer School on Antitrust and Regulation, July 2002
  - **Universitat Pompeu Fabra,** Ph.D. in Economics, September 2000  
Thesis: *Oligopoly Models and Competition*; Supervisor: Massimo Motta  
Thesis Committee: P. Rey, J. Padilla, P. Seabright, A. Cabrales, B. Cassiman
  - **Università Cattolica**(Milano), Ph.D. in Economics, March 2000
  - **Université de Toulouse I,** Graduate School of Economics, Visiting Student, January 1999 – April 1999. Supervisor: Patrick Rey
  - **Centre for Industrial Economics,** Copenhagen, 1998 Summer School, July 1998
  - **Universitat Pompeu Fabra,** MA in Economics, June 1996
  - **Università Bocconi,** BA in Discipline Economiche e Sociali, September 1994
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### 4 Fields of Research

Industrial Organization, Competition Policy, Corporate Finance.

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## 5 Publications

- On the anticompetitive effect of exclusive dealing when entry by merger is possible (with M. Motta and L. Persson), forthcoming in *The Journal of Industrial Economics*.
  - Buyers' miscoordination, entry, and downstream competition (with M. Motta), *The Economic Journal*, 118, August, 1-27, 2008.
  - Buyer Power and Quality Improvements (with P. Battigalli and M. Polo), *Research in Economics*, 61, 45-61, 2007.
  - Exclusive dealing and entry when buyers compete (with M. Motta), *American Economic Review*, 96(3), 785-795, June 2006.
  - Identical Price Categories in Oligopolistic Markets. Innocent Behaviour or Collusive Practice?, (with N. Fabra, M. Motta and P. Courty), *AGCM Collana Temi e Problemi*, Vol. 11, June 2006.
  - The Strategic Impact of Resource Flexibility in Business Groups (with G. Cestone), *Rand Journal of Economics*, 36(1), 193-214, Spring 2005
  - On the welfare effects of competition for foreign direct investments, *European Economic Review*, 47(6), 963-983, 2003
  - Upstream mergers, downstream mergers and secret vertical contracts, (with Massimo Motta), *Research in Economics*, 55, 275-289, September 2001
  - Advertising Restrictions in Professional Services, (with Massimo Motta), in Amato G. and L. Laudati, *The anticompetitive impact of regulation*, Edward Elgar, 2001
  - Does relocation of economic activities hurt labour in the home country?, (with Massimo Motta), *Giornale degli Economisti*, 1, 60, 97-133, June 2001
  - Restrizioni alla pubblicità nelle libere professioni, (with Massimo Motta), *Mercato Concorrenza Regole*, 3, 1999
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## 6 Working Papers and Projects in Progress

- Exclusive dealing: the interaction between foreclosure and investment promotion (with M. Motta and T. Ronde).
  - The deep-pocket effect of internal capital markets: an empirical analysis (with X. Boutin, G. Cestone, G. Pica and N. Serrano-Velarde).
  - Takeover incentives, post-takeover resource reallocation and product market competition (with G. Cespa and G. Cestone).
  - The anti-competitive effects of exclusive contracts: an overview, (with M. Motta).
  - Take few to take all: exclusion of a more efficient entrant, (with M. Motta).
  - Buyer power and financial fragility, (with G. Cestone).
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## 7 Academic Experience

- **European University Institute:** Fernand Braudel Fellow, Sept. 2006 – July 2007.
  - **Università Bocconi:** Department of Economics, Assistant Professor, March 2002 – Aug. 2006.
  - **University of Southampton:** Visiting Professor, September 2003 – December 2003.
  - **European University Institute:** Jean Monnet Fellow, April 2001 – December 2001.
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## 8 Professional Experience and Affiliations

- **Fellow:** CEPR, CSEF and Econpubblica.
  - **Special Consultant** of LECG.
  - **Referee** for American Economic Review, Review of Economic Studies, Rand Journal of Economics, Journal of the European Economic Association, Economic Journal, Journal of International Economics, European Economic Review, Journal of Development Economics, Journal of Economics and Management Strategy, Economic Inquiry, Oxford Economic Papers, Research in Economics.
  - **Co-Organizer** of 'Observatory on competition and regulation' at Bocconi University.
  - **Member** of the 2007 and 2008 EARIE, EEA, ASSET Programme Committee.
  - **Member** of the Scientific Committee of the 2008 and 2009 Csef-Igier Symposium on Economics and Institutions (Anacapri).
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## 9 Grants, Honours and Awards

- Prize *Indennità di eccellenza nella ricerca*, Università Bocconi, 2008.
- Research Grant *Profilo Research 2008*, Università Bocconi, 2008.
- Research Grant (from the Italian Ministry of Research), *Finanziamento PRIN 2007* for the project 'Competition and Regulation in Two-Sided Markets' (national coordinator Prof. G. Calzolari; local coordinator Prof. M. Polo).
- Research Grant (from the Italian Ministry of Research), *Finanziamento PRIN 2005* for the project 'Ownership structure, investment strategies and firm value' (national coordinator Prof. M. Pagano; local coordinator Prof. F. Panunzi).
- Research Grant *Contributo dell'Università per le Ricerche di Base* for the project 'Exclusive Dealing, Entry and Mergers', Università Bocconi, 2005.
- Research Grant (from the Italian Ministry of Research), *Finanziamento PRIN 2004* for the project 'Sectoral regulation and competition policy in regulated sectors' (national coordinator Prof. C. Scarpa; local coordinator Prof. M. Polo).
- Prize *Indennità di eccellenza nella ricerca*, Università Bocconi, 2002.
- Research Grant *Contributo dell'Università per le Ricerche di Base* for the project 'Exclusive Dealing and entry when buyers compete', Università Bocconi, 2002.

- Prize *Premio Giovani Ricercatori*, for the project 'Buyers' coordination and entry', Università Bocconi, 2001
  - Young Economists' Essays Competition Prize (2000 EARIE Annual Conference) for the paper 'Internal Capital Markets and Product Market Competition' joint with G. Cestone, 2000
  - Prize *Premio Giovani Ricercatori*, for the project 'Internal Capital Markets and Product Market Competition', Università Bocconi, 2000.
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## 10 Professional Talks

**Invited Seminars** : Intertic Conference on Endogenous Market Structure (Milano Bicocca) June 2008 – CREST-INSEE (Paris) March 2008 – Erasmus University (Rotterdam), February 2008 – European University Institute (Florence), November 2007 – WZB Social Science Research Center (Berlin), March 2007 – European University Institute (Florence), February 2007 – European University Institute (Florence), October 2006 – University of Southampton (UK), December 2003 – University of Nottingham (UK), December 2003 – Università Cattolica (Milano), January 2003 – Università di Padova, January 2003 – IUI - Research Institute of Industrial Economics (Stockholm), May 2002 – Universidade Nova (Lisbon), July 2002 – Università Bocconi, January 2001 – European University Institute (Florence), December 2000 – Universitat Pompeu Fabra (Barcelona), May 1999 – Center for Industrial Economics (Copenhagen), July 1998.

**Workshops and Conferences** : EARIE 2008 (Toulouse) September 2008 – ASSET Meeting, Università di Padova, November 2007 – European Summer Symposium in Economic Theory, Gerzensee, July 2007 – Eight CEPR Conference on Applied IO, Tarragona, May 2007 – First Conference of the Reserach Network on Innovation and Competition Policy (RNIC): 'Modern Approaches in Competition Policy', ZEW Mannheim, May 2007 – 4th ACE Conference (Mannheim), December 2006 – 2006 Conference on Competition and Regulation (Corfù), July 2006 – EUI Competition Day, November 2005 – ASSET Meeting, Universitat Pompeu Fabra, November 2004 – CEPR RTN Workshop on Competition Policy in International Markets (Toulouse), October 2003 – CEPR Workshop on Competition Policy and Regulation in International Markets (Madrid), February 2003 – EARIE 2002 (Madrid), August 2002 – Workshop on Antitrust and Regulation, Università degli Studi Federico II (Napoli), September 2002 – EARIE 2000 (Lausanne), September 2000 – Conference on Globalization and the Location of Economic Activities, Institut d'Anàlisi Econòmica (Barcelona), September 2000 – EEA 2000 (Bolzano), August 2000 – Competition Policy Workshop, Université de Toulouse, March 1999 – CEPR Workshop on Foreign Direct Investment and the Multinational Corporation, (Vouliagmeni- Greece), October 1999 – Conference on the anticompetitive impact of regulation, European University Institute (Fiesole), September 1999 – ESEM 1998 (Berlin), September 1998 – Spring Meeting of Young Economists (Berlin), April 1998 – XII Congress on Game Theory and Applications and Game Practice I (Università di Genova), Maggio 1998 – Jamboree of the European Doctorate (LSE), April 1998.

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## 11 Taught Courses

- *Università Bocconi*: Industrial Organization (PhD in Economics) – Competition Policy (MBA - SDA) – Industrial Organization (MBA - SDA) – Public Economics (Master in Public Management - SDA) – Industrial Organization (Master in the Economics and Management of Public Utilities) – Regulation of Public Utilities (Master in Public Management - SDA) – Industrial Organization (Undergraduate course in Economics) – Public Economics I (Undergraduate courses in Business and Finance) – Competition Policy (Undergraduate course in Business and Finance).

- *IMT Lucca*: Competition Policy (PhD in Economics, Markets and Institutions).
  - *Università Statale di Milano*: Competition Policy (Graduate School in Social, Economic and Political Sciences)
  - *Università degli Studi di Bergamo*: Public Economics (Undergraduate course in Business and Economics).
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## 12 Languages

Italian (native), English and Spanish (fluent).

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