

# SALVATORE PICCOLO

## Curriculum Vitae

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- Homepage: <http://www.csef.it/people/piccolo.htm> E-mail: salvapiccolo@gmail.com
- **DATE OF BIRTH:** February, 1976, **SEX:** Male, **CITIZENSHIP:** Italian

## CURRENT AND PAST POSITIONS

- 2005-2007 Assistant Professor of Economics (Ricercatore), Department of Economics University of Salerno,
- 2006-2008 Visiting Professor IDEI Toulouse,
- 2007- Visiting Professor University of Lausanne,
- 2007- Assistant Professor of Economics (Ricercatore), Department of Economics University of Naples Federico II.

## EDUCATION

- 2006 *Ph.D. in Economics, Northwestern University (Chicago, US)*: Main Advisor: Prof. William P. Rogerson. Committee Members: Prof. James Dana, Prof. Alessandro Pavan, Prof. Michael Whinston
- 2001 *Toulouse School of Economics (France)*: Master Degree in Mathematical Economics (DEA-ECOMATH). Main Advisor: Prof. David Martimort
- 2000 *University of Naples Federico II (Italy)*: Master Degree in Economics and Finance (MEF).
- 2000 *University of Naples Federico II (Italy)*: BA in Economics, summa cum laude

## HONORS AND AWARDS

- 2008 Prize for the best junior researcher in economics of the University of Naples Federico II.
- 2008 Fellow of the CNRS (France)
- 2007 Post-Doc position IDEI-Toulouse (France)
- 2004-2005 Fellowship CSEF, University of Salerno
- 2003 Graduate School Fellowship, Northwestern University
- 2001-2003 Fellowship “*Marco Fanno*” awarded by Mediocredito Centrale.
- 2000-2001 Fellowship awarded by Ente “*Luigi Einaudi*”
- 2000 Prize “*Guido Magliano*” MEF.

## SUMMER SCHOOLS AND WORKSHOPS

- 2005 *International Summer School on Game Theory* held at Free University of Bolzano
- 2002- *Workshops on Competition Policy* held at University of Padova, University of Pavia, University of Torino and University of Naples.

## RESEARCH INTERESTS

- Economics of Information and Contract Theory
- Industrial Organization
- Banking
- Regulation
- Microeconomic Theory

### WORKING PAPERS

- “*Two is Company, N is a Crowd? Merchant Guilds and Social Capital*” with Roberta Dessi (Toulouse School of Economics).
- “*Anticompetitive Vertical Delegation*”, with Jakub Kastl (Stanford University), CSEF WP N. 113, (2005).
- “*Competitive Markets with Endogenous Health Risks*”, with A. Bennardo (University of Salerno), CSEF WP N. 145 and CEPR WP (2005).
- “*The Strategic Value of Incomplete Contracts for Competing Hierarchies*”, with David Martimort (Toulouse School of Economics), CSEF WP N. 160 (2006)
- “*Delegation and R&D Incentives: Theory and Evidence from Italy*” with Jakub Kastl (Stanford University) and David Martimort (Toulouse School of Economics) CSEF WP N. 192 (2008).

### RESEARCH PROJECTS

- “*Endogenous Bargaining Power: on the Role of Market Intermediaries*”, mimeo, 2006,
- “*Financial Instability and Product Market Competition*”, with G. Cestone (University of Salerno) and M.G. Romano (University of Salerno), mimeo 2006,
- “*Multiple-Bank Lending, Creditor Rights and Information Sharing*”, with A. Bennardo (University of Salerno) and M. Pagano (University of Napoli Federico II), mimeo 2006,
- “*Collusion-Proof Equilibria in Games of Competing Hierarchies: A Mechanism Design Approach*”, with David Martimort (Toulouse School of Economics), mimeo 2008,
- “*Optimal Antitrust Enforcement and Leniency Programs*”, with Patrick Rey (Toulouse School of Economics) and Emanuele Tarantino (European Institute), mimeo 2008.
- “*Economics of Organized Crime and Leniency Programs*”, with Antonio Acconcia (University of Naples) and Giovanni Immordino (University of Salerno).
- “*Renegotiation and Competition*”, with Luis Vasconcelos (University of Lisbon)

### PUBLICATIONS IN REFEREED JOURNALS

- “*Resale Price Maintenance Under Asymmetric Information*”, with D. Martimort, **International Journal of Industrial Organization**, April 2007.
- “*Vertical Restraints under Asymmetric Information: on the Role of Participation Constraints*”, with A. Acconcia and R. Martina, **Journal of Industrial Economics**, June 2008.
- “*Product Market Competition and Organizational Slack under Profit-Target Contracts*” with M. D’Amato and R. Martina, **International Journal of Industrial Organization**, [Forthcoming].

## PUBLICATIONS IN ITALIAN JOURNALS

- “*Una Nota sui Problemi di Selezione Avversa nei Mercati Oligopolistici*”, with Riccardo Martina, **Studi Economici**, 81: 2003.

## SUBMISSIONS AND REVISED PAPERS

- “*The Strategic Value of Incomplete Contracts for Competing Hierarchies*”, with David Martimort (Toulouse School of Economics), revised for **The American Economic Journal: Micro**.
- “*Delegation and R&D Incentives: Theory and Evidence from Italy*” with Jakub Kastl and David Martimort, submitted to **Quarterly Journal of Economics**.

## MAIN CONFERENCES AND SEMINAR PRESENTATIONS

North American Summer Meeting of the Econometric Society (2003), The International Industrial Organization Conference (2004), EEA-ESEM (2004), EEA (2005), EARIE (2005), EEA (2007), CSEF-IGIER Summer Symposium in Economics and Institutions (2005-06), Summer School on Game Theory (Bolzano, 2005), European Summer Symposium in Financial Markets (ESSFM, Gerzensee), Economic Theory Seminar Duke University, Northwestern University Young-Researchers Seminars (2004-2005), Economic Theory Seminar Northwestern University, Economic Theory Seminar IDEI (Toulouse), University of Brescia, University of Milano (Cattolica), University of Padua, University of Pavia, University of Roma (Luis), University of Turin, University of Salerno, University of Naples, University of Venice.

## TEACHING

- 2003-2006 *Microeconomic Theory*, Master in Economics and Finance (MEF), University of Naples Federico II,
- 2006 *Introductory Mathematical Economics*, Master in Economics and Finance (MEF), University of Naples Federico II,
- 2005-2007 *Introductory Mathematical Economics*, Graduate and Undergraduate level, University of Salerno,
- 2003 *Introductory Financial Economics*, Undergraduate level, University of Salerno,
- 2005 *Economics of Regulation*, Master in Competition Policy and Regulation (CER), University of Naples Federico II,
- 2007 *Microeconomic Theory*, Master in Economics and Finance University of Lausanne.

**REFEREES** American Economic Review, The B. E. Journals, Journal of Industrial Economics, International Journal of Industrial Organization, Journal of Economic Theory, Journal of Economics and Management Strategy, Journal of the European Economic Association, Journal of Theoretical and Institutional Economics, RAND Journal of Economics, Review of Finance.